

Financial insight and experience for today's competitive business environment

## Who We are

stablished in 1998 Shaistri & Co offers integrated financial advisory solutions which no business can do without. Auditing, tax compliance and advisory, corporate finance and management counselling are but some of the services we offer. We cover a full spectrum of corporate activities necessary to ensure the healthy growth of your business today. We also offer assistance in protecting your IT assets from viruses, attacks, and internal security threats, capital markets advice, tax-effective supply chain planning, compensation design, M&A planning, post-merger integration services and much more.

Businesses face pressure to satisfy demanding stakeholders and actively manage their risk profile, while turning their investments into recognizable returns. At Shaistri & Co, we specialize in delivering highly strategic approaches which identify and provide solutions for individual business requirements. Amidst economic and political turbulence in the global markets, we partner you to build flexible corporate structures and strategies which safeguard investment returns.

## **Our Philosophy**

To develop and deliver solutions that not just meet rather exceed the business demands of our clients in today's global marketplace.

## **Our Promise**

To deliver value-added advice, products and services to clients with unmatched levels of quality and integrity

#### **Our Approach**

To listen to your business needs, to your issues, challenges and business operations. And then to apply our financial savvy and know how to bring about change, change for the better. By working closely with you, we tailor our approach to meet your individual needs.

## **Our Clients**

Our clients range from some of the growth companies, private businesses both at home and abroad in industries as versatile as property, transportation, wholesale, retail, manufacturing and trading.

#### Our Team

At Shaistri & Co, we have built a multi-disciplinary team of professional advisors with extensive experience and a thorough understanding of the financial landscape.

We provide a hands - on approach in advising your business, whether it is large or small, taking the time to get to know the individuals involved as well as gaining valuable insight into the industry and the marketplace your business operates in..

#### **Our Services**

## Assurance Services and Advisory Services

As the name implies, audit assurance services provide value and comfort to decision makers that information they use can be relied on for the purpose for which they wish to use it. We keep you up to date with relevant financial reporting and related legislative and technical changes throughout the annual cycle, as well as providing the most appropriate advice to maximise the potential of your business.

#### Audit

Dependable and accurate financials are the foundation of your business. They are essential for quality decision-making. Our audit services deliver methods and solutions which enhance your business needs . With a focus that's specific to your business and industry, our audit plan is tailored to your particular operation and reporting requirements. So whether you're seeking additional capital, better terms from banks, courting investors or just looking for ways to improve operations, you'll have information you can depend on to make educated decisions.

Your time is valuable and we recognize that an audit can disrupt your normal work environment. That's why our audit plans are developed with efficiency and relevance as top priorities. We use the latest in computer assisted audit techniques to access inf ormation, identify trends and make comparisons that are not possible manually.

#### **Business Risk Services**

Today's business environment requires highly qualified risk functions with the flexibility to address a continuously changing risk profile.

Business Risk Services helps you evaluate and enhance internal audit and risk management functions.

#### Our scope of service

- Internal Audit Services
  - Teaming
  - Outsourcing
  - ▶ Transformation
- Enterprise Risk Management
  - Strategic Risk Assessment
  - Risk Management Infrastructure Development
  - **ERM** Transformation
- Enterprise Corporate Governance Services
  - ▶ Corporate Governance Reviews
  - Performance of Governance Reviews
  - State of Internal Control Readiness Assessments
- Fraud & Forensics Services
  - Special Fraud Investigations
  - Dispute Advisory Services
  - Data Mining with Analytical Tools

## **Technology and Security Services**

The rapid pace of adoption of Information Technology (IT) has changed the way businesses and economies function.

Information is now centralized- and we see businesses pushed to the edge of the networks. Effective information risk management therefore assumes critical importance and provides competitive advantage. Protecting your IT system has become vital.

## Our solutions:

- IT Risk Management & Assurance
- IT Internal Audit
- Systems Integrity Solutions

## **Specialty Practice**

We focus on providing business leaders with business advisory and support services to meet the unique strategic and operational needs of growing enterprises.

## Our range of services:

- Strategy Reviews
  - Strategy Development and Formulation
  - Strategy Execution
- Market and Industry Reviews
  - Industry Structure Analysis
  - Competitive Strategy Analysis
- Shareholder Value Analysis
  - Economic Profits
  - Real Options Analysis
- Revenue Management
  - Pricing Strategies
  - Customer Value Management
- Cost Management
  - Activity Based Costing/Management
  - Total Quality Management
  - Lean Manufacturing
  - Six Sigma
  - Supply Chain Management

# **Corporate Finance**

Our team provides expert (M&A) advice to corporate clients, private equity / venture capital firms, Management Buy-out (MBO) and Management Buy-in (MBI) teams, entrepreneurs and government.

We also offer expertise in specialist financial services including Business Modeling, Economic Consulting, Fund Placement Advisory, Public Private Partnerships, Real Estate Solutions and Valuation.

## Other corporate Finance Service Lines

- Mergers & Acquisitions
- Intial Public Offerings
- Financial and Business Monitoring Accountants
- Privatization
- Corporate Financial Restructuring
- Divestitures, Spin-offs and Equity Carve-Outs
- Leveraged Recapitalizations
- Structured Finance Advisory (Project Financing and Securitization)
- Private Debt Securities Advisory
- Due Diligence
- Valuations
- Financial Modeling & Analysis

# Tax Services

## Our Services and Products

Our tax practice is focused on finding opportunities and leveraging them to clients' best advantage in the form of significant tax savings. Through tailored tax planning advice, the firm helps clients gain competitive advantage.

We have experienced tax professionals who provide a full range of services from statutory, corporate and individual compliance to strategic tax consulting and advisory work.

# Corporate Tax Advisory

Our advisory team assists clients in corporate tax planning, identifying opportunities and translating them into value for our clients thereby enhancing returns on shareholders' investments.

## Human Capital

Human Capital is a specialty service line designed to assist employers to meet the challenges of a borderless business environment. We are dedicated to help multi-national companies manage their employees and employment costs effectively.

# International Tax Services

If you are about to expand into the region or globally, we can provide the advisory support to ensure that your corporate structure or contract arrangement minimizes group tax liability and minimizes after tax returns on your investments.

# **Private Client Services**

Each person's financial affairs and objectives are unique and require customized planning solutions. Our Private Client Services Team will work with you and your family to develop strategies that address your individual needs.

# Industry Focus and Specialty Units

Each tax advisory assignment is unique and requires a different set of skills set relevant to individual industries. To serve you better, we have aligned our executives to specific industry groupings and developed a number of specialist units within our tax practice.

**HQ:** No. 306A, Batu 2 1/2, Jalan Kapar, 41400 Klang, Selangor D.E. Tel: 03-3343351/33435332 Fax: 03-33435326 Email: shaistri@shaistrico.intranets.com Web page: shaistrico.intranets.com

Branch Office: 8B, Tingkat 2, Lebuh Tenggiri 2, Pusat Bandar Seberang Jaya, 13700 Seberang Jaya Pulau Pinang